

From Startup to Unicorn

Our Story

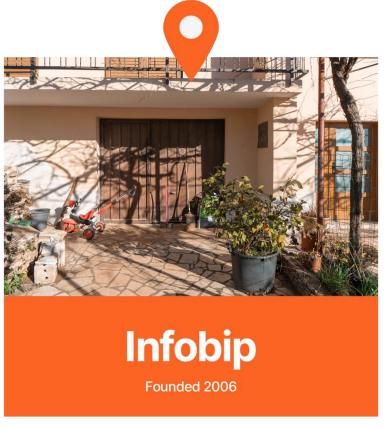
Roberto Kutić, Chief Operating Officer





Vodnjan









The #1 global cloud communications platform



~1.4bn\$+

2021 Revenue

Organic & Inorganic

70+

Offices on 6 continents

Global reach >190 countries

3.7k+

Employees globally

Global presence, local reach

10k+

Unique Active B2B Customers

Global CPaaS Leader 700+

Direct operator connections

Largest global MNO network

40+

Data Centers globally

Scalable infrastructure

15+

Years of experience

#wearejuststarting

7bn+

Global connections

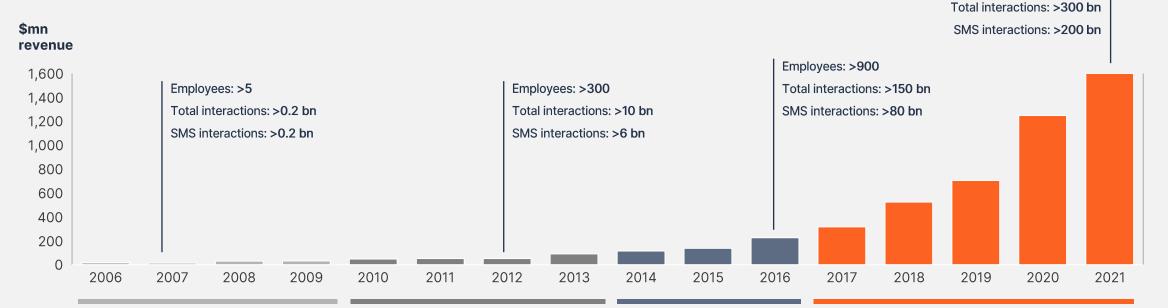
People & IoT Devices

OUR JOURNEY



Employees: >3,500

In 15 years, we have grown from a garage to a \$~1.4 bn company



2006-2009

Infobip founded; SMS as the first channel

EU market opened

First direct operator connection

2010-2013

WhatsApp (customer) onboarding Asia & Americas markets opened First global data center mGate and sGate launch

2014-2016

Uber onboarding
Facebook onboarding
The 1st M&A (bSmart India)
300+ direct operator
connections
>50% of revenue coming
from enterprises

2017-2021

WhatsApp Business launch
Conversations, Moments and Answers launch
700+ direct operator connections
Round A from One Equity Partners
Acquisitions of OpenMarket, ANAM, Peerless,
Shift



We are the HUMBLE ENGINEERS led by our philosophy of LEARNING BY DOING and fuelled by our PASSION FOR TECHNOLOGY. We value CREATIVITY, PERSISTENCE and INNOVATION. **INTEGRITY** and living **MEANINGFUL LIVES** are the **FOUNDATIONS** of ALL OUR VALUES

With more than 3800 employees and still with startup mindset #wearejuststarting

What is the Infobip Startup Tribe?

The Infobip Startup Tribe is creating a community of startups that Infobip recognizes as the next wave for growth





\$60,000 worth of credits

Grab up to \$60,000 in credits for Infobip solutions and channels, combined with our exceptional support service.



Global Shift Conference

Get tickets, pitch, connect and exhibit at the global Infobip Shift Conference.



Partners and advisors

Gain direct access to our partners and advisor investors from the most reputable global and local VC funds and accelerators.



Slovenia

- 14 Slovenian Startups applied to Infobip Startup
 Tribe(over 300 globally from over 60 countries)
- Currently 8 (out of 190) Startups in Infobip Startup
 Tribe to which we disbursed 40,000€ (out of 1mn€ globally) in Infobip Product Credits
- 2 Partners (out of more than 60) from Slovenia in Tribe Partnerships

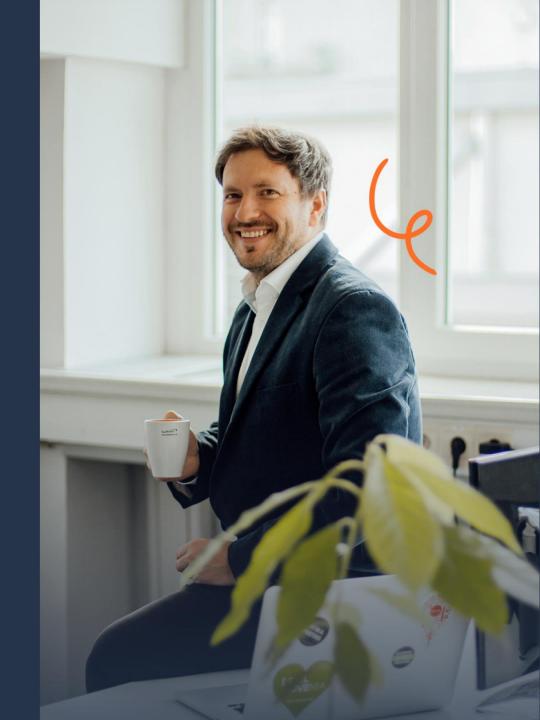
Rıngo

Increasing customer satisfaction and retention with product fine tuning



Becoming a part of the Infobip Startup Tribe provided us the opportunity to test vital solutions, ultimately improving the quality of our product offering. That's extremely valuable for a startup at our stage. Joining the Tribe also helped us set the foundation for global expansion.

- Peter Bruner, COO, Ringo Lock



WEARE JUST STARTING