

# EIB Financing Options

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# The EIB Group



Providing finance and expertise for sound and sustainable investment projects



Leading developer of risk financing for innovative SMEs

# The European Investment Bank at a glance

- Policy driven EU long term financial institution, created by the Treaty of Rome, share capital held by 28 member states, rated AAA
- Largest multilateral lender and borrower in the world
- Raises funds on the international capital markets
- Passes on favourable borrowing conditions to clients
- Some 440 projects financed each year in over 160 countries
- More than 90% of lending is inside the EU
- Headquarters in Luxembourg and 30 local offices
- Around 2 400 staff:
  - Not only finance professionals, but also engineers, sector economists and socio-environmental experts
  - More than 50 years of experience in financing projects

# EIB Group track record: almost EUR 500bn lent since 2008



# Our products

## We help catalyse investment

LENDING	BLENDING	ADVISING
Loans But also: Guarantees (trade financing) Equity participation	Combining EIB finance with EU budget (Project Bond Initiative)  Higher risk projects for innovation (InnovFin)	Prepare, evaluate and support the implementation of projects (JASPERS)  Support for public/private partnerships (EPEC)

Attracting FUNDING for long-term growth

# Financing facilities

## Standard products

- **SME, midcap and multi-beneficiary loans** (investment
  - cost < EUR 25m)
  - Small and medium-scale projects (particularly to SMEs and small infrastructure) via national and regional intermediary banks
  - Lending decision remains with the financial intermediary
- **Midcap growth finance** for innovative SMEs and midcaps (investment cost < EUR 50m), direct LT debt and mezzanine finance EUR 7.5m – EUR 25m
- **Large-scale projects** (investment cost > EUR 25m)

# Project requirements

All projects must

- ✓ Meet at least one of the EIB's objectives
- ✓ Be technically sound
- ✓ Be financially viable
- ✓ Show an acceptable economic return
- ✓ Comply with EU environmental protection and procurement regulations

# SMEs and Midcaps

## SMEs and midcaps, a lending priority

Loan for SMEs and midcaps has permitted the Bank to increase its lending volumes to SMEs and midcaps and to increase transparency in the utilisation of EIB funds:

- simplification of the definition of SME (up to 250 employees), midcap (up to 3,000 employees) and of sectors financed (all economic sectors financed with limited exceptions such as arms, gambling, tobacco, real estate etc);
- up to 100% financing of investments, incl R&D;
- leasing also eligible;
- financing of permanent working capital;
- simplification of allocation procedures;
- transparency in the utilisation of EIB funds and requirement to transfer a significant quota of the financial valued added to the SME;
- additionality requirement;
- loans for SMEs and midcaps are provided through the banking system;
- list of EIB intermediaries on EIB website;
- terms applied (tenor, amortisation period, interest rate and security) are determined by the intermediary.

# EIB in Slovenia

- **Loans for SMEs and small infrastructure** have financed some 4,000 small and medium sized projects in Slovenia between 2008 and 2014 for EUR 700m supporting some 100,000 jobs with an average loan size of EUR 170,000.
- **Transport:** financing of highways, Port of Koper and railways
- **Energy:** financing of electricity generation and transmission and gas transmission
- Loan to **co-finance** investments supported by EU structural funds 2007-2013 and new facility for 2014-2020.